

# CURRICULUM VITAE

## Dr. Anuj Agrawal

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**Career objective :** To serve an Institution which can provide me a platform for development and enrichment of my knowledge skills and ability and thereby I can contribute towards growth of the Institution.

**Dream :** To be a learned academician

### Academic Records:

| Name of Examination | Board/University | Year of Passing | Percentage of Marks |
|---------------------|------------------|-----------------|---------------------|
| Ph.D                | B.H.U.           | 2012            |                     |
| M.Com               | B.H.U            | 2008            | 66.30               |
| B.Com (Hons)        | B.H.U.           | 2004            | 58.52               |
| Intermediate        | U.P. Board       | 2001            | 59.20               |
| High school         | U.P. Board       | 1999            | 59.50               |

\*Ph.D thesis entitled “**Management of Intermediaries in Life Insurance Corporation of India-A Case Study of Varanasi Division**” Awarded in the year 2012 under the supervision of Prof.S.C. Das, Faculty of Commerce, Banaras Hindu University, Varanasi.

### **Fellowship & Award:**

- Awarded with UGC Research Fellowship to Pursue Ph.D
- Qualified NET (National Eligibility Test for Lectureship) in December 2012.

**Teaching Experience:** worked as an Assistant Professor (Adhoc) in Guru Ghasidas University, Bilaspur, during the academic session 2013-14.

**Areas of Teaching:** Research Methodology, Insurance Studies, Entrepreneurship Development and Financial Accounting.

### **Computer Proficiency:**

- Diploma in Computer Application from ISMS Computer Center

### **Publications:**

- “**Effectiveness of Post Recruitment Training Programmes of LIC- A Case Study of Varanasi Division**”, International Journal of Development Studies, January-June 2012 Vol. IV Issue-1, pp.165-171. ISSN: 0975-5799.

- **“Insurance Distribution Channels in India: A Study of Pre & Post IRDA period”**, International Journal of Economics and Management Thoughts, October-March 2011-12 Vol. II Issue II, pp- 72-82. ISSN: 2229-3736.
- **“Employee Satisfaction of Insurance Agents: Empirical Evidences”**, Review of Management, December 2012 Vol. 2 No. 3/4, pp- 32-45. ISSN: 2231-0487.
- **“Status of Incurred Claim Ratio of Non-Life Insurance Companies in India-An Appraisal”**, Bimaquest, July 2013 Vol. 13 Issue 2, pp- 1-10. ISSN: 0974-.0791.

**Workshop/Seminars/Conference Attended/Paper Presented:**

| SL. No | DETAILS OF PROGRAMME AND PAPERS  | ORGANISED BY  | PERIOD                     | TOTAL DURATION | NATIONAL/INTERNATIONAL |
|--------|--|---|----------------------------|----------------|------------------------|
| 1      | National Seminar on Banking & Insurance in 21 <sup>st</sup> Century.<br>Presented a Paper entitled “Insurance Distribution Channel in India: An Overview”                        | Faculty of Commerce, BHU Varanasi   | April 5, 2009              | 1 Day          | National               |
| 2      | National Workshop on Application of Advanced Techniques in Research Methodology  | Department of Commerce, Mahatma Gandhi Kashi Vidyapeeth, Varanasi                   | January 29, 2010           | 1 Day          | National               |
| 3      | National Workshop on Research Methodology  | Department of Economics and Department of Commerce, DAV PG College, (BHU), Varanasi | March 30-31, 2010          | 2 Days         | National               |
| 4      | National Workshop on Research Methodology for Management and Statistical Analysis Using- PASW 18.0   | Faculty of Management Studies, ITM Universe, Gwalior                                | August 18-21, 2010         | 4 Days         | National               |
| 5      | 63 <sup>rd</sup> All India Commerce Conference of Indian Commerce Association<br>Presented a Paper entitled “Talent Management Practices in Life Insurance Corporation of India” | Faculty of Commerce, Goa University, Goa  | October 1-3, 2010          | 3 Days         | National               |
| 6      | Two week Methodology Course in Economics and other Social Sciences for Ph.D. Students and Young Teachers   | Department of Economics, University of Lucknow                                      | March 28 to April 11, 2011 | 15 Days        | National               |

|     |   |   |                                |        |          |
|-----|---|---|--------------------------------|--------|----------|
| 7   | National Conference on “Insurance Industry in India: Agenda for Future” Presented a Paper entitled “Insurance Distribution Channels in India: A Study of Pre and Post IRDA Period”  | Faculty of Commerce, BHU and Varanasi Insurance Institute, Varanasi       | April 16-17, 2011              | 2 Days | National |
| 8   | Research Methodology in Area Studies  | Centre for the Study of Nepal, Faculty of social Sciences, BHU, Varanasi  | October 31 to November 6, 2011 | 7 Days | National |
| 9   | 3 <sup>rd</sup> All India Conference on Business Studies on “Contemporary Issues in Business Studies” Presented a Paper entitled “Re-visiting Agency Management System: The Case of Life Insurance Corporation of India”      | Durgapur International Business Studies Academia, West Bengal             | February 2-3, 2013             | 2 Days | National |
| 10. | National Conference on “Global Challenges And Opportunities in the Post Recession Era: A Managerial Perspective” Presented a Paper entitled “Underwriting Experiences of Non-Life Insurance Companies in India- An Appraisal” | Faculty of Commerce, Banaras Hindu University, Varanasi                   | April 13-14, 2013              | 2 Days | National |
| 11. | National Seminar on “Foreign Direct Investment- Opportunities and Challenges” Presented a Paper entitled “FDI Performance Appraisal- with Special Reference to Indian Insurance Sector”                                       | Department of Commerce, Dr. Indrajeet Singh Mahavidyalaya, Akaltara, C.G. | February 20-21, 2014           | 2 Days | National |

**Personal Details:**

**Name:** Anuj Agrawal  
**Father’s Name:** Shri Raj Kumar Agrawal  
**Mother’s Name:** Smt. Sandhya Agrawal  
**Date of Birth:** 27<sup>th</sup> July 1984  
**Sex:** Male

**Hobbies:** Academic Readings & Diary Writings

**Marital Status:** Single

**Language Known:** Hindi & English

**Nationality:** Indian

Date: 19-08-2014

Place : Bilaspur

**Anuj Agrawal**